



## Valamis Learning Solution – Pricing Document

The Valamis Learning Solution is a complete ecosystem allowing you to upskill and scale up. The solution includes standard capabilities to run a data-driven learning ecosystem based on all industry standards. With Valamis, you need only one strategic learning partner, helping you to streamline and optimise resources to reduce costs.

### Unify Your Learning Ecosystem With:

- Learning Management System (LMS)
- Learning Experience Platform (LXP)
- Content Authoring Tool (Valamis Studio)
- Learning Record Store (LRS)
- Data and Analytics
- eCommerce
- CareerBurst – Career Mobility Support
- Partnership Service Approach

### Product Description - Valamis Engage:

Focus on the core of your learning ecosystem with our essential learning suite.

- LMS/LXP capabilities
- Content authoring tool to produce xAPI compliant content as standard
- Flexible learning paths and personalised learning recommendations
- Training event/classroom management (face-to-face or virtual events)
- Learning channels to display content in a playlist/Netflix style
- Audiences – assign content to learners no matter how large or complicated the organisational structure
- Notifications engine – receive important reminders either through the platform or by email
- Continuous Professional Development (CPD). Record and allocate points
- Skills/competency matrix
- Native mobile apps (supporting iOS and Android devices and including offline synchronisation)
- Track learning with xAPI statements and view within the Learning Record Store (LRS)
- Advanced Learning Data and Analytic reports
- Third-party platform and content integrations
- Fully branded learning experience to your organisation's brand guidelines
- 24/7 helpdesk and email support

### Engage Licence Tiers

Learners	500	1,000	2,000	5,000	10,000	20,000	25,000	50,000
Price Per User	£21.04	£19.66	£14.55	£11.41	£9.86	£7.96	£7.27	£5.04

Based on a 3-year contract term.

Further multi-year and volume discounts can apply.



### Product Description - Valamis eCommerce:

Integrate your learning ecosystem with eCommerce facilities for more personalised, engaging and commercial learning experiences.

- Valamis Engage features PLUS
- eCommerce integration with Stripe allowing for multi-currency payment options and payment discount management
- eCommerce reports and dashboards

### eCommerce Licence Tiers

Learners	500	1,000	2,000	5,000	10,000	20,000	25,000	50,000
Price Per User	£24.12	£22.54	£16.68	£13.07	£11.30	£9.13	£8.34	£5.78

Based on a 3-year contract term.

Further multi-year and volume discounts can apply.

### Product Description - Valamis Premium:

Scale, measure, and predict new opportunities for learning and business impact.

- Valamis Engage features PLUS
- Custom reports and dashboards
- Custom branded mobile apps
- Custom learning and performance analytics
- Custom platform development
- Invite to the Valamis Customer Advisory Board (CAB) - influence future product roadmap
- Customer support ticketing system

### Premium Licence Tiers

Learners	100,000	200,000	300,000	400,000	500,000 – 1M	1000,001 – 4M	4000,001 – 7M	7000,001 – 10M
Price Per User	£3.19	£2.04	£1.80	£1.59	£1.32	£1.11	£0.96	£0.72

Based on a 3-year contract term.

Further multi-year and volume discounts can apply.

## Integration and Other Services.

Element	Investment
eCommerce Module (if added post initial implementation)	£9,000
CareerBurst	45% licence subscription (if procured with learning platform) else Engage tier pricing + basic implementation fee
Single Sign-On	Included
HR Integration (Oracle, Workday)	Included (if SCIM) else 6% of licence subscription
LMS Integration (e.g. Successfactors, Cornerstone, Moodle, Totara)	9% of licence subscription
External Content Integration (e.g. LinkedIn Learning, Udemy for Business, Go1, Skillsoft, GetAbstract, Harvard Business Publishing)	3% of licence subscription
Instant Messaging Tools (e.g. Slack)	6% of licence subscription
CRM Integration (e.g. Salesforce, HubSpot)	6% of licence subscription
Webinar, Video, File or Other Integration (e.g. Zoom, SharePoint)	6% of licence subscription

## Implementation Packages.

Basic	Premium
£12,600	£25,200

## Service Level Agreements.

Basic	Extended	Premium
Included	+10% of the licence subscription or in exchange for customer reference and marketing rights	+20% of the licence subscription