



gliderbim

Pricing Document

(Subject to Contract)

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1. Introduction

This document provides pricing information for the software and services as included in the gliderbim® Service Definition.

Managed services packages and pricing will be tailored for each individual deployment based on the customer's/project's requirements and Glider's scope of works.

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2. Licensing

2.1 Licence Models

gliderbim® licensing is based on two licensing models:

- Enterprise Licensing
- Project Licensing

The sections below provide an overview of each licence model and costs.

2.2 Enterprise Licensing

The gliderbim® ELA (Enterprise License Agreement) includes an unlimited number of gliderbim® workspaces (projects and assets) for a finite number of ELA User Accounts. An ELA User Account is assigned to an individual person. ELA User Accounts can be assigned from one person to another, but can only be assigned to one person at any one time.

The table below illustrates the ELA fees and how these costs scale as the number of users increases.

gliderbim® Enterprise Licence Agreement				
No. of User Accounts	Cost per User Account per month	Total cost per month	Total cost for 12 months	
25	£35.00	£875.00	£10,500.00	
50	£30.00	£1,500.00	£18,000.00	
100	£25.00	£2,500.00	£30,000.00	
250	£20.00	£5,000.00	£60,000.00	
500	£15.00	£7,500.00	£90,000.00	
1000	£12.50	£12,500.00	£150,000.00	

Notes:

- The minimum number of users for an ELA is 100. The customer can then purchase increments of ELA User Accounts as per the table above.
- gliderbim® ELA fees are invoiced per annum, upfront, and in advance.
- Software maintenance and support is charged at 20% of the ELA fees
- All fees exclude VAT

2.3 Project Licensing

The gliderbim® Project Licence Agreement (PLA) for a given capital delivery project includes **unlimited users** for the project.

The table below illustrates the PLA fees for a project based on its overall

construction value:

Overall Construction Value (x)	Licence Fee (per month)
$x < £5m$	£450.00
$£5m < x < £25m$	£750.00
$£25 < x < £100m$	£950.00
$£100m < x < £250m$	£1,250.00
$£250m < x < £350m$	£1,500.00
$£350m < x < £500m$	£1,750.00

→ All fees exclude VAT

2.4 Licence Notes (Project and Enterprise)

- Fully managed hosting included
- Backup and disaster recovery included
- Replication of customer data to failover site
- Disk storage allocation
- SSL encryption
- Please see the gliderbim® Service Definition for further details of the above
gliderbim® can be deployed on-premise or to a customer-hosted cloud environment. Additional installation costs will apply.

2.5 Professional Consultancy Services

Glider provides consultancy services to suit the customer's requirements, including but not limited to:

- gliderbim® setup and configuration
- gliderbim® user training
- Information management
- BIM management & coordination
- Smart building and digital twin consultancy services
- Operations & Maintenance (O&M) management
- Technical Authoring
- 3D modelling and model content production
- BIM animations & visualisations
- Laser scanning and model validation
- Bespoke software design and development
- Data migration
- API Integration(s)

2.6 Consultancy Services Standard Rates

The table below illustrates our standard rates for gliderbim® consultancy services:

Role/position	Rate per day (based on 8hrs/day)
gliderbim® Project Director	£995.00
gliderbim® Strategic Information Management Consultant	£895.00
gliderbim® Project Manager	£895.00
gliderbim® Project Coordinator	£595.00
gliderbim® Solution Architect	£695.00
gliderbim® Implementation Consultant	£695.00
gliderbim® Data Migration Technician	£695.00
gliderbim® Technical Author	£695.00
gliderbim® Information Manager	£595.00
gliderbim® O&M Manager	£495.00
gliderbim® User Training	£695.00
gliderbim® BIM Coordinator	£595.00

Notes:

- All other consultancy services are priced depending on a customer's requirements and a defined scope of works
- Additional expenses costs may apply for onsite training depending on location
- All fees exclude VAT