

## Skills For the Information Age (SFIA) Rate Card

Our services are priced by a common set of rates tables, based on the 'Skills for the Information Age (SFIA)' Definitions & Rate Card. This rate card below outlines the day rates for consultants of different levels of experience undertaking different types of roles and offering different types of services.

**OUTCOMES BASED HEALTHCARE®** and the Buyer will mutually define and agree the scope of the work and the level of supporting resource(s) required for successful delivery.

### Standard Rate Card (excluding VAT):

Summary of Fees	Strategy & architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow	£500.00	£500.00	£500.00	£500.00	£500.00	£500.00
2. Assist	£890.00	£890.00	£890.00	£890.00	£890.00	£890.00
3. Apply	£1,200.00	£1,200.00	£1,200.00	£1,200.00	£1,200.00	£1,200.00
4. Enable	£1,600.00	£1,600.00	£1,600.00	£1,600.00	£1,600.00	£1,600.00
5. Ensure/Advise	£1,850.00	£1,850.00	£1,850.00	£1,850.00	£1,850.00	£1,850.00
6. Initiate/Influence	£2,100.00	£2,100.00	£2,100.00	£2,100.00	£2,100.00	£2,100.00
7. Set Strategy/inspire	£2,375.00	£2,375.00	£2,375.00	£2,375.00	£2,375.00	£2,375.00

### Standards for Consultancy Day Rate cards

- VAT: fees above exclude VAT, which is applicable at a rate of 20%.
- Consultant's Working Day: 7.5 hours, exclusive of travel time unless otherwise agreed in the Call-Off Contract.
- Working Week: Monday to Friday excluding national holidays.
- Office Hours: 09:00 – 17:00 Monday to Friday.
- Fees and disbursements: travel and subsistence are included in day rate within the M25 and will be charged at cost outside the M25. Lodging is not included in day rate.
- Mileage: as above.
- Professional Indemnity Insurance: included in day rate.