

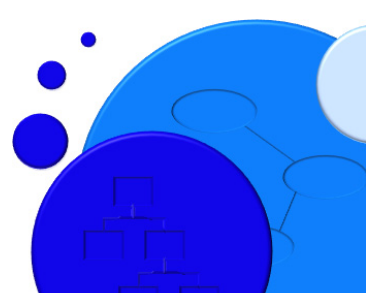


Cradle
From concept to creation...



G-Cloud 13 - 3SL Cradle Cloud Software and Cloud Services Price List

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Introduction

This document defines the prices for 3SL's **Cloud Software** and **Cloud Support** products. It includes 3SL's **Skills for the Information Age (SFIA) Definitions and Rate Card** for 3SL's consultancy services.

1 Cloud Software Service Prices

The Cradle software service names, the Cradle SaaS product that is used to deliver that software service, and the associated prices for both shared and dedicated hosting for various numbers of concurrent users are:

Table 1: 3SL Cloud Software Service Prices					
Cloud Software Services and the Cradle Product by Which they are Delivered	Cloud Hosting (£ ex VAT)		Price / User / Month (£ ex VAT)		
	Type	Setup	Number of Users		
			1-10	11-20	21+
Agile Collaboration - 3SL Cradle Cradle Enterprise-RM Basic	Shared Cloud ^a	530	50.00	48.50	47.00
	Dedicated Cloud ^{bc}	2,650	70.50	69.00	67.50
Agile Software Development - 3SL Cradle Cradle Enterprise-SE Pro	Shared Cloud ^a	530	106.00	104.50	103.00
	Dedicated Cloud ^{bc}	2,650	126.50	125.00	123.50
Agile Software Management - 3SL Cradle Cradle Enterprise-RM Pro	Shared Cloud ^a	530	64.50	63.00	61.50
	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
Application Lifecycle Development - 3SL Cradle Cradle Enterprise-SE Pro + Risk + Test	Shared Cloud ^a	530	111.00	109.50	108.00
	Dedicated Cloud ^{bc}	2,650	131.50	130.00	128.50
Application Lifecycle Management - 3SL Cradle Cradle Enterprise-RM Pro + Risk + Test	Shared Cloud ^a	530	69.50	68.00	66.50
	Dedicated Cloud ^{bc}	2,650	90.00	88.50	87.00
Business Analysis - 3SL Cradle Cradle Enterprise-RM Pro	Shared Cloud ^a	530	64.50	63.00	61.50
	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
Business Process Modelling - 3SL Cradle Cradle Enterprise-SE Pro	Shared Cloud ^a	530	106.00	104.50	103.00
	Dedicated Cloud ^{bc}	2,650	126.50	125.00	123.50
Defect Tracking - 3SL Cradle Cradle Enterprise-RM Basic	Shared Cloud ^d	530	50.00	48.50	47.00
	Dedicated Cloud ^{ef}	2,650	70.50	69.00	67.50
Enterprise Architecture - 3SL Cradle Cradle Enterprise-SE Pro	Shared Cloud ^a	530	106.00	104.50	103.00
	Dedicated Cloud ^{bc}	2,650	126.50	125.00	123.50
Integrated Risk Management - 3SL Cradle Cradle Enterprise-RM Pro + Risk	Shared Cloud ^a	530	64.50	63.00	61.50
	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
Integrated Test Management - 3SL Cradle Cradle Enterprise-RM Pro + Test	Shared Cloud ^a	530	64.50	63.00	61.50
	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
Lifecycle Management - 3SL Cradle Cradle Enterprise-RM Basic	Shared Cloud ^a	530	50.00	48.50	47.00
	Dedicated Cloud ^{bc}	2,650	70.50	69.00	67.50
MBE Model Based Engineering - 3SL Cradle	Shared Cloud ^a	530	106.00	104.50	103.00

Table 1: 3SL Cloud Software Service Prices (continued)					
Cloud Software Services and the Cradle Product by Which they are Delivered	Cloud Hosting (£ ex VAT)		Price / User / Month (£ ex VAT)		
	Type	Setup	Number of Users		
			1-10	11-20	21+
Cradle Enterprise-SE Pro	Dedicated Cloud ^{bc}	2,650	126.50	125.00	123.50
MBSE Model Based Software Engineering - 3SL Cradle	Shared Cloud ^a	530	106.00	104.50	103.00
Cradle Enterprise-SE Pro	Dedicated Cloud ^{bc}	2,650	126.50	125.00	123.50
MBSE Model Based Systems Engineering - 3SL Cradle	Shared Cloud ^a	530	106.00	104.50	103.00
Cradle Enterprise-SE Pro	Dedicated Cloud ^{bc}	2,650	126.50	125.00	123.50
Requirements and Testing - 3SL Cradle	Shared Cloud ^a	530	64.50	63.00	61.50
Cradle Enterprise-RM Pro + Test	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
Requirements Engineering - 3SL Cradle	Shared Cloud ^a	530	64.50	63.00	61.50
Cradle Enterprise-RM Pro	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
Requirements Management - 3SL Cradle	Shared Cloud ^a	530	64.50	63.00	61.50
Cradle Enterprise-RM Pro	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
Risk Assessment - 3SL Cradle	Shared Cloud ^a	530	64.50	63.00	61.50
Cradle Enterprise-RM Pro + Risk	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
Risk Compliance - 3SL Cradle	Shared Cloud ^a	530	64.50	63.00	61.50
Cradle Enterprise-RM Pro + Risk	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
Risk Management - 3SL Cradle	Shared Cloud ^a	530	64.50	63.00	61.50
Cradle Enterprise-RM Pro + Risk	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
SysML Modelling - 3SL Cradle	Shared Cloud ^a	530	106.00	104.50	103.00
Cradle Enterprise-SE Pro	Dedicated Cloud ^{bc}	2,650	126.50	125.00	123.50
Systems Engineering - 3SL Cradle	Shared Cloud ^a	530	106.00	104.50	103.00
Cradle Enterprise-SE Pro	Dedicated Cloud ^{bc}	2,650	126.50	125.00	123.50
Test Execution - 3SL Cradle	Shared Cloud ^a	530	64.50	63.00	61.50
Cradle Enterprise-RM Pro + Test	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
Test Management - 3SL Cradle	Shared Cloud ^a	530	64.50	63.00	61.50
Cradle Enterprise-RM Pro + Test	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
Test Planning - 3SL Cradle	Shared Cloud ^a	530	64.50	63.00	61.50
Cradle Enterprise-RM Pro + Test	Dedicated Cloud ^{bc}	2,650	85.00	83.50	82.00
UML Modelling - 3SL Cradle	Shared Cloud ^a	530	106.00	104.50	103.00
Cradle Enterprise-SE Pro	Dedicated Cloud ^{bc}	2,650	126.50	125.00	123.50

a. The shared cloud hosting is not assured.

- b. Dedicated cloud hosting can be assured up to IL3 (OFFICIAL-SENSITIVE), including preparations of RMADS and threat assessment against IS1 and IS2, InfoSec assessment and IT Health Check (ITHC). Please discuss your needs with 3SL.
- c. An extra charge will apply per user per month for under 10 users. These charges are greater for smaller numbers of users They are required to allow third party hosting charges to be spread across low numbers of users.
- d. The shared cloud hosting is not assured.
- e. Dedicated cloud hosting can be assured up to IL3 (OFFICIAL-SENSITIVE), including preparations of RMADS and threat assessment against IS1 and IS2, InfoSec assessment and IT Health Check (ITHC). Please discuss your needs with 3SL.
- f. An extra charge will apply per user per month for under 10 users. These charges are greater for smaller numbers of users They are required to allow third party hosting charges to be spread across low numbers of users.

All cloud charges include hosting, third party and Cradle software licences, and 3SL monitoring and management of the environment. The setup / on-boarding charge is a once-only charge to build and configure the SaaS environment and to support the information assurance activities related to the assessment of the SaaS by the customer (such as, but not limited to, RMADS and threat assessment against IS1 and IS2, penetration testing and InfoSec architecture assessments). All 3SL SaaS environments are compliant with TCoP, NCSC and OWASP requirements.

3SL support for, assistance with, response to, and implementation of, the recommendations made by, any IT Health Checks (ITHCs) that the customer may require once the environment is operational will be charged separately.

2 3SL Labour Categories

3SL staff who may provide 3SL's Cloud Support services are divided into the following labour categories:

Table 2: 3SL Labour Categories	
Engineer	Fully knowledgeable in Cradle operations and able to perform work in Cradle unattended
Senior Engineer	As Engineer but also able to advise on process definition and application in Cradle, to define operations to be performed by self and others, and to direct others
Principal Engineer	As Senior Engineer but also able to advise in the strategic approach to be used for the conduct of projects with Cradle, and the processes to be used by such projects

3 Training Service Rates

Cloud Software Service	Description	Price
3SL Cradle Fundamentals	2-day course for up to 8 attendees	2,250
3SL Cradle Advanced Lifecycle	4-day course for up to 8 attendees	4,500
3SL Cradle Administration	1-day course for up to 8 attendees	1,125

All training charges assume the following are provided for 3SL and course attendees:

- Training room with appropriate furniture
- Computers for all attendees
- Data projector and whiteboard or flipchart with pens

3SL will provide temporary licences to access the Cradle Cloud Software service, or temporary licences for local installation on attendees computers, at no cost for the duration of the training.

Other 3SL instructor travel, accommodation and subsistence expenses will be agreed on a case-by-case basis between you and 3SL and will be charged at cost. Such expenses will not apply if training is provided remotely by webinar.

4 Consultancy Service Rate Card

Activity	Labour Categories and Applicable Daily Rates (£ ex VAT)					
	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow						
2. Assist	Engineer 530	Engineer 530	Engineer 530	Engineer 530	Engineer 530	Engineer 530
3. Apply	Engineer 530	Engineer 530	Engineer 530	Engineer 530	Engineer 530	Engineer 530
4. Enable	Senior Engineer 775	Senior Engineer 775	Senior Engineer 775	Senior Engineer 775	Senior Engineer 775	Senior Engineer 775
5. Ensure/Advise	Senior Engineer 775	Senior Engineer 775	Senior Engineer 775	Senior Engineer 775	Senior Engineer 775	Senior Engineer 775
6. Initiate/Influence	Principal Engineer 970	Principal Engineer 970	Principal Engineer 970	Principal Engineer 970	Principal Engineer 970	Principal Engineer 970
7. Set Strategy/Inspire	Principal Engineer 970	Principal Engineer 970	Principal Engineer 970	Principal Engineer 970	Principal Engineer 970	Principal Engineer 970

Notes:

1. **Consultant's Working Day** – 8 hours exclusive of travel and lunch
2. **Working Week** – Monday to Friday excluding national holidays
3. **Office Hours:** 08:00 to 18:00 Monday to Friday
4. **Accommodation, travel and subsistence:** Agreed between you and 3SL in advance
5. **Mileage:** As above: not applicable given 3SL's location
6. **Professional Indemnity Insurance:** included in day rate

