

Bechtle UK - Business Solutions

BECHTLE

OUR PILLARS

What can we do for you?

The Business Solution centre is split into six key pillars underpinned by many variations of professional services.



Document Solutions



Modern Workplace



Hybrid Infrastructure



Software Portfolio



Security



eBusiness Procurement



Services

OUR PEOPLE

How do we engage with you?

Depending on where you are in your journey depends on the type of engagement/service you need from us.



Business Development

Projects require on-going engagement and people who know our key vendors/partners/distributors inside out, with the right contacts. Our BDMs update our solution portfolios and provide our customers with market trends/roadmap insights.



Consultant

Our consultants are highly accredited and come with years of experience. Naturally focusing in a particular solution area, they have a solid understanding of surrounding technology. Bring your C-Levels and your business challenges and let's map this out together.



Solution Advisor

When you need to go deeper into evaluating the right products look no further, our technical certified Solution Advisors will give you those need-to-knows. Helping you understand the way products work and demystifying quotes, builds and licensing.

ADDITIONAL INFORMATION



Bechtle Journeys



Bechtle Blog



Case Studies



Upcoming Webinars

OUR STRATEGY

Plan the journey...



Understand

For us to provide the right guidance/plan we need to see the bigger picture. We begin with understanding your business priorities and map the existing environment with your ability to change.



Design

"If you can't explain it simply, you don't understand it well enough." We follow Einstein's words here in our design phase. Whether it is one of our pre-built packages or a tailored offering, we design a solution that fits your requirements.



Deploy

Following a learn-teach-learn mantra, our highly accredited team and the extended network of partners are here to ensure every project is fully implemented, utilised and adopted throughout the business.



Support

The journey never ends, we want to continuously improve and adapt your solutions to stay in line with change. Together, let's stay agile and on the front foot.

OUR MISSION

To provide IT-solutions in a sustainable way...
With the courage to challenge the status quo

OUR VALUES



Reliability



Care



Passion



Collaborate



Listen



Innovate

OUR BEHAVIOUR

#OneBechtle

ANY QUESTIONS? GET IN TOUCH



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