



Digital Transformation

Assisting organisations in their adoption of cloud services and technologies securely, whilst understanding the continued challenges of a complex hybrid environment.



Who are Somerford Associates?

- Partnerships with industry leading technology providers to scope and apply interoperability opportunities
- Data security, cloud migration, DevOps, threat detection & response, and more
- Elite partner status enables us to provide end to end delivery, design, implementation and support
- Experienced in large scale deployments and complex architectures at commercial and government organisations
- Dedicated, security cleared, professional services team
- Project managers qualified in both Prince2 and Agile methodologies



Solutions



ITOps, SecOps,
DevOps



Cloud Operating
Infrastructure,
Disaster Recovery,
Data Privacy



Identity & Access
Management,
Single Sign On,
Zero Trust



Data Protection,
Compliance,
Threat Detection &
Response



Cloud Adoption &
Data Storage
Management



Industry Leading Solutions Team



In-house

Professional Services Team:
Implementing, improving
complex projects and handling
migrations



95%

Of support calls are resolved
in-house



Certified

Project Managers qualified in
both Prince2 and Agile
methodologies

Partners



Gartner Magic
Quadrant Leaders



Cloud monitoring,
security, analytics, ITOps,
SecOps and DevOps,
Access & Governance



Elite, Platinum, Premier,
Hyper-specialized or
Gold partner status

Partners



Partner Commitment

Our partner status enables us to provide full delivery, design, implementation and support.

Working with customers to develop Standard Operating Procedures (SOPs) for BAU transition and Centre of Excellence (COE) creation.



Somerford Value



Follow up & monitor progress with annual health checks



Training & updates for team members with complementary enablement workshops



Business value consulting (BVC) provides adoption roadmaps and value benchmarks



Augmented support services provides dedicated days with SME, engineer & troubleshooting



Quarterly business reviews to ensure maximum value



Internal support desk resolves > 95% in-house



Cloud security assessment provides a three tier assessment of your cloud security strategy

A short, horizontal teal bar.

Health Checks

Providing an annual Health Check to identify any potential platform or user issues.

Health Checks are completed by certified Somerford technical consultants providing a full report.



Enablement Workshops

Bespoke training tailored to your environment and processes to get the best value out of your solutions.





Enhanced Support Service

Enhanced Service Desk and Professional Services providing:

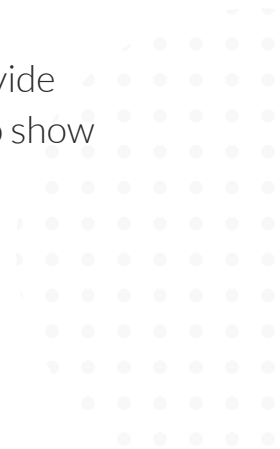
- Responsive Support
- Proactive Support
- Engineer on Demand



Business Value Consulting (BVC)

Our Business Value workshops are customer led discovery sessions that are coordinated by a Somerford Business Value Consultant.

Using our Business Value Consulting tools we can provide you with adoption roadmaps and value benchmarks, to show you how to get the best value from your data.



A short, horizontal teal bar located above the title.

Quarterly Business Reviews

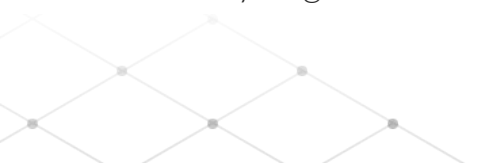
Hosting quarterly business reviews to ensure customers are gaining maximum value from the platform and supporting all future use cases.

The background of the slide features abstract geometric shapes. At the top right, there is a diamond-shaped grid pattern. The bottom half of the slide is dominated by a large, multi-colored shape that resembles a stylized mountain or a series of stacked blocks. This shape is composed of several segments in shades of teal, dark blue, and light grey, creating a sense of depth and movement.

Support Desk

Our in-house Service Desk offers support through several channels, including telephone, e-mail and remote sessions. Cases are logged and assigned to an engineer who will respond within 1 business hour.

Our Support Desk handles a large amount of calls annually and resolves over 95% in-house without needing to escalate to the vendor. Where required, we can also act as an escalation point to the vendor for any bugs found and ensure the case is resolved in a timely manner.

A decorative graphic in the bottom left corner consisting of a series of connected dots forming a diamond-shaped grid pattern.

Splunk Cloud Migration Assessment



Based upon Splunk's own Cloud Migration Assessment



Evaluates and determines your on-premise Splunk installation for Migration to Splunk Cloud.



Our analysis provides you with a roadmap, best practices and milestones for migrating to Splunk Cloud.



Compliance App Consultancy Package

Somerford has developed a suite of applications with dashboards, reports, alerts and searches to help you meet, report and audit some of the most common compliance and audit requirements such as:

- GDPR
- Cyber Essentials
- GPG-13
- PCI DSS
- ISO27001

Our initial review which allows us to understand how you currently meet these requirements, how you audit them inside your organisation currently and how we can leverage Splunk to make compliance easier.

Free Data Risk Assessments



Ransomware
Preparedness



Remote Work
Risk



Microsoft
Teams



Cloud Risk



SASE



Data Risk
Assessment

Complimentary Risk
Assessments covering every
aspect of your organisation



Technology Integration

Somerford has developed a number of pre configured plugins to accelerate technology integration free of charge.

Cloud Security Assessment



Complimentary
Assessment



Three tier Assessment
of current technologies
and how to maximise
collaboration



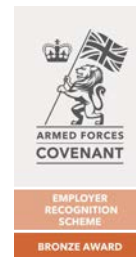
Pre-configured plugins
to accelerate integration

Government

Dedicated Government Team

Somerford work with all Government Departments with experience in: Central and Local Government, Healthcare, Higher Education and Blue Lights.

A trusted and experienced supplier of security cleared staff to government organisations providing programme and project management to defence, and to national security organisations.

 Crown
Commercial
Service
Supplier HM Government
G-Cloud
Supplier GOV.UK
Digital
Outcomes
Specialists

How Somerford aligns with the Government Cyber Security Strategy 22-30*

Manage cyber security risk

splunk>
turn data into doing

mnemonic

okta

Delinea

LACEWORK

Protect against cyber attack

splunk>
turn data into doing

HashiCorp

okta

Delinea

VARONIS

LACEWORK

Detect cyber security events

splunk>
turn data into doing

mnemonic

netskope

VARONIS

LACEWORK

Minimise impact of security incidents

splunk>
turn data into doing

HashiCorp

mnemonic

netskope

VARONIS

LACEWORK

CLOUDIAN

Develop the right cyber security skills, knowledge and culture

KnowBe4
Human error. Conquered.

SecurityScorecard

okta

LACEWORK

*These are the recommended technologies from Somerford in our approach to the strategy.



www.somerfordassociates.com/

